



Welcome!

Your hosts... **Tom Ziglar** (proud son of Zig Ziglar) and **Howard Partridge** (Ziglar small business coach)



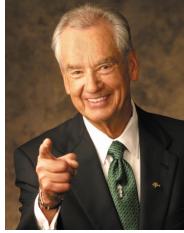
Recording...





12 Week Born To Win Webinar Series





"You were born to win, but to be the winner you were born to be, you must plan to win and prepare to win. Then, and only then can you expect to win" – Zig Ziglar





"You are what you are and where you are because of what has gone into your mind. <u>You can change</u> what you are and where you are <u>by changing what goes into your mind.</u>"

– Zig Ziglar



Review...

- How Are You Doing On Your Goal Setting? CALL!
- Strong "Why" Can Always Find the "How"
- You Must Change Your Daily Habits
- Value and Purpose Why did you create your vision?



Part II: Preparing to Win Chapter 5: You Can Do More than You Think



Flea Training



"Your experience influences how high you think you can go."



"Preparing means equipping yourself with the tools, skills, knowledge and attitude you will need to achieve all you have planned"



"You get what you expect"



RISK



"Every human being is created with a purpose and have a responsibility to discover and fulfill it.... something that will make a positive difference in the lives of others"



FEAR



You Can Do More than You Think CHOICES





You Can Do More than You Think GO FOR IT!





Born To Win Business Growth Workshops

With Tom Ziglar and Howard Partridge

www.HowardPartridge.com/borntowin